

# Consultant Profile

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Mr. Robert C. Huber, CMC, CPCM is President and Senior Consultant of Robert Huber Associates, a "vendor independent" management consultancy, based in Scottsdale, Arizona. Since 1991, his firm has specialized in assisting colleges, universities, community colleges, boarding schools, healthcare facilities, and corporations with campus card programs.



For over 20 years, Robert Huber has been an Adjunct Instructor for Business and Professional Development studies for the Maricopa County Community Colleges District - the largest community college system in the nation.

Mr. Huber has an extensive management, operations, and marketing background – including the startup of over 150 business operations. These included startup and management of 50 Burger King® restaurants, 3 hotels, 2 campus radio stations, and has trained over 2,000 employees. During the past 35 years, he implemented over 200 management systems – including point-of-sale, debit, food service, meal plan, vending, door access, mainframe, and food production systems.

He earned a Bachelor of Science degree (B.S.) in Business Administration, an Associate of Science degree (A.S.) in Restaurant Management, and has been certified by the Arizona Department of Education, the Arizona Community College Board, the Institute of Management Consultants, and the National Bureau of Certified Consultants.

Mr. Huber has been a pioneer in the development and implementation of campus card programs for over 20 years. In 1985, he co-developed and implemented the first campus-wide multi-application card system at Duke University, providing students with pre-approved access to hundreds of services – all accessed by a single card. During his career in higher education, he has worked with over 150 colleges and universities throughout the United States and Canada.

Robert Huber has been inducted into the Mount Pleasant High School "Hall of Fame" for his personal commitment to community service and his outstanding entrepreneurial developments, including the co-founding of WMPH-FM, the first educational FM radio station in Delaware, and the internationally recognized "All-Campus Card" multi-application credential concept.

Mr. Huber has no financial ties with any industry vendors (e.g., card systems, banks, credit unions, financial consortiums, telcom companies, etc.) and does not recommend specific companies or systems. Instead, he educates and guides his clients through strategic processes and provides impartial professional advice so they may better define and more efficiently achieve their organizational goals.

Robert C. Huber, CMC, CPCM, is a business consultant, author, college instructor, futurist, media resource, industry analyst, and frequent speaker at workshops and national conferences.

*CMC – Certified Management Consultant*  
*CPCM – Certified Professional Consultant to Management*



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